



# IS ARBONNE FOR YOU?

[EARNINGS.ARBONNE.COM](http://EARNINGS.ARBONNE.COM)

Arbonne is a health and wellness company with over four decades of history. Our brand philosophy embraces the connection between a healthier mind, stronger body, and beautiful skin. We are B Corp Certified, which means we balance profit with people and the planet. We are committed to sustainability measures by decreasing waste and increasing recycling, while helping people to flourish by being good to themselves, their community, and the planet.

*"When I dreamt of Arbonne, I wanted it to be a place where people could flourish."*  
-Petter Morck, Our Founder



## THE BUSINESS

- Own your own online business with a low start-up cost.
- Work this business alongside your current career, school schedule or busy lifestyle.
- Share and sell products you love and earn commissions when your clients order and reorder.
- Have a global, online business in the US, CA, UK, PL, AU and NZ.
- Earn rewards and incentive trips based on your sales and the sales of your team.
- Learn more at [earnings.arbonne.com](http://earnings.arbonne.com)

## THE PRODUCTS

- Share and sell products with plant-based ingredients, clean standards and a strict ingredient policy
- Always cruelty-free, vegan and formulated gluten-free
- Consumable products = repeat sales
- There's something for everyone! Skincare, nutrition, personal care, baby care, hair care and makeup
- 45-Day money back guarantee

## WHAT IF YOU COULD...

- Earn a little extra money?
- Be your own boss?
- Choose who you work with?
- Set your own schedule?
- Improve your overall well-being?
- Help change people's lives?

## DID YOU KNOW?

### SIDE HUSTLES ARE BIG.

Accounting for an estimated 1.4 trillion dollars of U.S. income in 2018, people are looking for ways to be their own boss.

### SOCIAL BUSINESSES ARE GROWING.

92% of consumers trust recommendations from people they know. Social media helps to expand how many people you can get to know.

### GLOBAL WELLNESS IS BOOMING.

This is a 4.2 trillion-dollar industry that continues to grow. People value clean skincare, wellbeing and weight management solutions.

## 3 WAYS TO EARN WHEN YOU SHARE THE PRODUCTS YOU LOVE

**PERSONAL SALES COMMISSION:** You sell something, you earn commission.

*Example: If you help 4 people get started with 30 Days to Healthy Living Set as Preferred Clients this week, you will earn around \$200 in commissions paid the next week.*

**OVERRIDES:** Commissions earned from your team's product sales

**CASH AWARDS:** Earned at every level based on sales performance

### WHAT'S TYPICAL?

A typical Arbonne participant in the United States earned between \$120–\$502 in 2019 in earnings and commissions. During 2019, Arbonne paid in excess of \$301 million in Preferred Client commissions, overrides and awards (together "Earnings") to Independent Consultants globally and \$225 million in Earnings in the United States and its territories.

AVERAGE ANNUAL EARNINGS OF ARBONNE INDEPENDENT CONSULTANTS WHO HAD EARNINGS IN 2019

LEVEL	AVERAGE ANNUAL EARNINGS	SIZE OF TEAM	NET INCOME EARNINGS	PERCENT OF NET INCOME	BEFORE TIME TO REVENUE
National Vice Presidents	\$271,311	\$678,890	\$97,235	1%	58 Months
Regional Vice Presidents	\$72,434	\$155,364	\$26,638	2%	38 Months
Area Managers	\$17,848	\$60,744	\$2,465	6%	21 Months
District Managers	\$3,724	\$23,045	\$85	25%	8 Months
Independent Consultants	\$830	\$9,509	\$15	66%	n/a

The U.S. Independent Consultant Earnings Statement 2019 is available at [earnings.arbonne.com](http://earnings.arbonne.com)

For further details about the Arbonne SuccessPlan, speak to your Arbonne Independent Consultant, visit [arbonne.com](http://arbonne.com), or call Customer Service at 1.800.ARBONNE.

*Remember, there are no guarantees on income, and the success or failure of each Arbonne Independent Consultant, like any business, depends on each Arbonne Independent Consultant's own skills and personal effort. You should not rely on the results of other Arbonne Independent Consultants to indicate what you should expect to earn.*

## 2 WAYS TO GET STARTED

### JOIN AS A PREFERRED CLIENT - \$29 FOR ONE YEAR

- 20%–40% product discount every time you shop
- Free shipping on all orders \$150 SRP or above (Orders below \$150 SRP are charged a flat-rate shipping fee)

### START YOUR OWN BUSINESS AS AN INDEPENDENT CONSULTANT - \$49 TO GET STARTED

- Earn up to a 35% retail commission on your personal product sales to your clients
- Earn up to a 15% retail commission on Preferred Client (PC) sales
- There are NO mandatory minimum purchase requirements and NO inventory requirements

**JOIN TODAY! ASK YOUR INDEPENDENT CONSULTANT TO SHOW YOU HOW TO GET STARTED!**